DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN

FINANCIAL STATEMENTS

JUNE 30, 2014

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Independent Auditors' Report

The Board of Directors
Delta Gamma Anchor Center for
Blind Children
Denver, Colorado

We have audited the accompanying financial statements of Delta Gamma Anchor Center for Blind Children, (a nonprofit organization) which comprise the statements of financial position as of June 30, 2014 and 2013, and the related statements of activities, functional expenses and cash flows for the years then ended and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Delta Gamma Anchor Center for Blind Children, as of June 30, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Parti & adons, LCC

October 7, 2014 Denver, Colorado

DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN STATEMENTS OF FINANCIAL POSITION

June 30,	2014	2013
Assets		
Cash and cash equivalents	\$ 537,881	\$ 1,021,360
Investments	5,387,154	3,922,988
Prepaid expenses	54,611	46,487
Promises to give	694,588	1,055,268
Property and equipment, net of	<i>37</i> 1,6 00	1,000,200
accumulated depreciation	5,661,940	5,920,257
Cash held for long-term purposes	147,704	7,097
cush held for long term purposes		7,027
Total Assets	<u>\$ 12,483,878</u>	<u>\$ 11,973,457</u>
Liabilities and Net Assets Liabilities Accounts payable and accrued expenses Deferred revenue	\$ 57,216 82,680	\$ 79,579 51,440
Total liabilities	139,896	131,019
Net assets		
Unrestricted		
Undesignated	6,488,378	7,563,828
Board designated	2,797,272	1,678,995
Total unrestricted	9,285,650	9,242,823
Temporarily restricted	227,748	52,390
Permanently restricted	2,830,584	2,547,225
Total net assets	12,343,982	11,842,438
Total Liabilities and Net Assets	<u>\$ 12,483,878</u>	<u>\$ 11,973,457</u>

$\frac{\text{DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN}}{\text{STATEMENT OF ACTIVITIES}}$

For the Year Ended June 30,				2014
	<u>Unrestricted</u>	Temporarily Restricted	Permanently Restricted	Total
Support, Revenue, and				
Other Gains Contributions Program fees Federal awards Special events (net) Investment income Other	\$ 1,037,452 108,332 0 334,716 441,294 3,633	\$ 231,341 0 9,000 0 0	\$ 2,500 0 0 0 348,906	\$ 1,271,293 108,332 9,000 334,716 790,200 3,633
Net assets released	,	-	· ·	2,022
from restrictions	133,030	(64,983)	(68,047)	0
Total support, revenue, and other gains	2,058,457	<u>175,358</u>	283,359	2,517,174
Expenses Program services School Supporting services Management	1,558,810			1,558,810
and general	205,614			205,614
Fundraising	251,206			251,206
Total supporting services	456,820			456,820
Total expenses	2,015,630			2,015,630
Changes in net assets	42,827	175,358	283,359	501,544
Net assets, beginning of year	9,242,823	52,390	2,547,225	11,842,438
Net assets, end of year	\$ 9,285,650	\$ 227,748	\$ 2,830,584	\$ 12,343,982

$\frac{\text{DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN}}{\text{STATEMENT OF ACTIVITIES}}$

For the Year Ended June 30,				2013
	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Support, Revenue, and				
Other Gains Contributions Program fees Federal awards Special events (net) Investment income Other	\$ 2,180,482 112,942 0 212,138 157,541 3,147	\$ 40,473 0 10,000 0 0	\$ 2,500 0 0 0 299,970 0	\$ 2,223,455 112,942 10,000 212,138 457,511 3,147
Net assets released from restrictions	217,119	(78,988)	(138,131)	0
Total support, revenue, and other gains Expenses	2,883,369	(28,515)	164,339	3,019,193
Program services School Supporting services Management	1,510,677			1,510,677
and general Fundraising Total supporting services	192,262 208,831 401,093			192,262 208,831 401,093
Total expenses	1,911,770			1,911,770
Changes in net assets	971,599	(28,515)	164,339	1,107,423
Net assets, beginning of year	8,271,224	80,905	2,382,886	10,735,015
Net assets, end of year	\$ 9,242,823	\$ 52,390	<u>\$ 2,547,225</u>	<u>\$ 11,842,438</u>

DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN STATEMENTS OF FUNCTIONAL EXPENSES

	School	Management And <u>General</u>	<u>Fundraising</u>	Totals
For the Year Ended June 30, 2	<u> 2014</u>			
Salaries and wages Employee benefits Payroll taxes Total compensation	\$ 865,016 83,368 70,767 1,019,151	\$ 74,017 6,033 5,121 85,171	\$ 163,965 13,371 11,350 188,686	\$ 1,102,998 102,772 <u>87,238</u> 1,293,008
Professional fees Supplies Telephone Postage Occupancy Equipment rental and	41,576 49,017 6,963 5,224 123,269	16,586 803 705 457 30,184	8,665 1,780 1,146 849 7,806	66,827 51,600 8,814 6,530 161,259
maintenance Printing Dues and subscriptions Travel and conventions Miscellaneous Depreciation and amortization	27,154 11,176 8,238 32,071 14,017	1,965 0 0 0 24,993 44,750	4,355 2,794 0 0 21,141 13,984	33,474 13,970 8,238 32,071 60,151 279,688
Total functional expenses	\$ 1,558,810	\$ 205,614	\$ 251,206	\$ 2,015,630
For the Year Ended June 30, 2	2013			
Salaries and wages Employee benefits Payroll taxes Total compensation	\$ 818,371 96,127 67,356 981,854	\$ 67,029 6,631 4,646 78,306	\$ 130,986 12,960 <u>9,081</u> 153,027	\$ 1,016,386 115,718 81,083 1,213,187
Professional fees Supplies Telephone Postage Occupancy Equipment rental and	38,632 30,429 7,015 3,122 129,982	13,591 698 710 273 29,953	2,147 1,365 1,154 507 9,526	54,370 32,492 8,879 3,902 169,461
maintenance Printing Dues and subscriptions Travel and conventions Miscellaneous Depreciation and amortization	20,369 15,736 3,559 49,549 13,678	1,405 0 0 0 23,427 43,899	2,746 3,934 0 0 20,706	24,520 19,670 3,559 49,549 57,811
Total functional expenses	\$ 1,510,677	\$ 192,262	\$ 208,831	\$ 1,911,770

$\frac{\text{DELTA GAMMA ANCHOR CENTER FOR BLIND CHILDREN}}{\text{STATEMENTS OF CASH FLOWS}}$

For the Years Ended June 30,		2014		2013
Cash flows from operating activities Cash received from contributions Cash received from federal awards Other cash received Interest and dividends received Cash paid to employees and suppliers Net cash provided by operating activities	\$	1,229,704 9,000 897,704 101,639 (1,922,050) 315,997	\$	1,364,784 10,000 523,673 81,634 (1,827,489) 152,602
Cash flows from investing activities Proceeds from the sale of investments Purchase of investments Purchase of property and equipment Net increase in assets held for long-term purposes Net cash used for investing activities		325,761 (1,101,366) (27,371) (140,607) (943,583)	_	677,314 (791,939) (65,852) (500) (180,977)
Cash flows from financing activities Contributions restricted for endowment Contributions restricted for capital expenditures Net cash provided by financing activities		2,500 141,607 144,107	_	2,500 0 2,500
Net decrease in cash and cash equivalents		(483,479)		(25,875)
Cash and cash equivalents, beginning of year		1,021,360		1,047,235
Cash and cash equivalents, end of year	\$	537,881	\$	1,021,360
Reconciliation of changes in net assets to net cash provided by op-	perati	ing activities:		
Changes in net assets Adjustments	\$	501,544	\$	1,107,423
Depreciation and amortization Unrealized gain on investments Realized gain on investments Contributions restricted for endowment Contributions restricted for capital expenditures		279,688 (641,601) (46,960) (2,500) (141,607)		274,370 (298,046) (77,831) (2,500)
(Increase) decrease in assets Promises to give Prepaid expenses		360,680 (8,124)		(880,425) 9,812
Increase (decrease) in liabilities Accounts payable and accrued expenses Deferred revenue		(16,363) 31,240		(1,855) 21,654
Net cash provided by operating activities	\$	315,997	\$	152,602

NOTE 1 – <u>DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

Delta Gamma Anchor Center for Blind Children (Center) is a nonprofit corporation whose mission is to teach visually impaired infants, young children and their families, providing hope and a nurturing environment where children reach their highest potential.

The Center is exempt from income tax under section 501(c)(3) of the United States Internal Revenue Code and comparable state law, and contributions to it are deductible within the limitations prescribed by the Code. The Center has been classified as a publicly supported organization which is not a private foundation under section 509(a) of the Code. The Center did not have any material unrelated business income tax liability or significant uncertain income tax positions for the years ended June 30, 2014 and 2013. The Center's open Internal Revenue Service audit periods are June 30, 2011 through 2014.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Classes of Net Assets

The financial statements report amounts separately by classes of net assets:

<u>Unrestricted</u> amounts are those currently available at the discretion of the Board for use in the Center's activities, and those resources invested in property and equipment.

<u>Temporarily restricted</u> amounts are those which are restricted by donors for specific operating purposes, for the acquisition of land, buildings, and equipment, or with a stipulated time restriction. When a donor restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

<u>Permanently restricted</u> net assets are those restricted by donors requiring in perpetuity that the principal be invested and the income only be used for the Center's exempt purpose. Income from these funds is recognized as unrestricted, temporarily restricted, and permanently restricted income.

Property, Equipment and Depreciation

Assets over \$1,000 are recorded at cost if purchased, or if donated at their fair value at the time of the donation. Depreciation of property and equipment is provided over the estimated useful life of the respective asset on a straight line basis.

The Center reports gifts of land, buildings, and equipment as unrestricted support unless explicit donor stipulations specify how the donated asset must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted support. Absent explicit donor stipulations about how those long-lived assets must be maintained, the Center reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

NOTE 1 – <u>DESCRIPTION OF ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)</u>

Contributed Services

Many individuals volunteer their time and perform a variety of tasks to assist the Center including services in the Center's programs and special events. No amounts have been reflected in the financial statements for such services.

Functional Allocation of Expenses

The costs of providing the various programs and other activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the program and supporting services benefited.

Investments

Investments are carried at fair value. Donated investments are initially recorded at fair value on the date of donation. Realized and unrealized gains and losses are reflected in the statement of activities.

Federal Awards

Revenue is recognized when expenses are incurred on the projects.

Advertising Costs

The costs of promotion and advertising are expensed as incurred.

Other Matters

For the purposes of the statement of cash flows, the Center considers all highly liquid debt instruments with a maturity of six months or less to be cash and cash equivalents. The Center periodically has cash accounts that exceed the federally insured limit. They are selective with regard to the choice of financial institutions with which they deposit funds.

Reclassifications

Certain accounts in the prior year financial statements have been reclassified for comparative purposes to conform with the presentation in the current years fiscal statements.

Subsequent Events

Management is required to evaluate, through the date the financial statements are issued or available to be issued, events or transactions that may require recognition or disclosure in the financial statements, and to disclose the date through which subsequent events were evaluated. The Center's financial statements were available to be issued on October 7, 2014, and this is the date through which subsequent events were evaluated. The Center did not identify any subsequent events requiring disclosure.

NOTE 2 - INVESTMENTS

Carried at fair value (based on quoted market prices):

	2014	2013
Equity securities Fixed income Real estate Commodities	\$ 3,899,304 1,328,277 78,915 80,658	\$ 2,858,746 978,607 48,051 37,584
	<u>\$ 5,387,154</u>	\$ 3,922,988
Composition of investment return:		
	2014	2013
Dividends and interest Unrealized gains (losses) on investments Realized gains (losses) on investments Investment return Interest earned from operations	\$ 101,639 641,601 46,960 790,200 0	\$ 81,634 298,046 77,831 457,511 0
Total investment income	\$ 790,200	\$ 457,511

In accordance with FASB ASC 820, *Fair Value Measurements and Disclosures*, all of the Center's investments are valued using Level 1, Quoted Prices in Active Markets for Identical Assets inputs. The Center reviews its holdings on a regular basis to determine if any investment has experienced an other-than-temporary decline in fair value. At June 30, 2014 and 2013 three mutual fund investments accounted for 60% and 57% of the entire portfolio, respectively.

NOTE 3 – PROMISES TO GIVE

Promises to give are recorded at the net present value, determined using a discount rate commensurate with the IRS Applicable Federal Rate on the date of the promise, as receivables in the year made. Donor restricted promises to give are reported as additions to the appropriate temporarily restricted net assets. Eighty-four percent of promises to give at June 30, 2014 were from two trusts. Eighty-five percent of promises to give at June 30, 2013 were from one trust. The promises to give from various trusts and individuals were as follows:

		2014	 2013
In less than one year In one to five years	\$	672,588 22,000	\$ 1,021,768 33,500
Total promises to give	<u>\$</u>	694,588	\$ 1,055,268

Management believes all promises to give will be received.

NOTE 4 – PROPERTY AND EQUIPMENT

		2014	 2013
Building	\$	6,259,792	\$ 6,253,991
Furniture		157,195	155,910
Equipment		313,123	299,561
Auto		23,000	23,000
Logo		6,826	6,826
Artwork		18,855	 18,855
		6,778,791	 6,758,143
Accumulated depreciation		(1,800,733)	 (1,521,768)
•		4,978,058	5,236,375
Land		683,882	 683,882
	<u>\$</u>	5,661,940	\$ 5,920,257

NOTE 5 – <u>DEFERRED REVENUE</u>

The Center received sponsorships and ticket revenue as well as prepaid tuition totaling \$82,680 and \$51,440, which was recorded as deferred revenue as of June 30, 2014 and 2013 primarily for Sunset in the Country (2014 and 2013), the Book of Mormon Event (2013 only) and a third party event (2014 only). The revenue and associated expense will be recorded as a special event when the event and school takes place in the subsequent period.

2013

52,390

227,748

NOTE 6 – <u>NET ASSETS</u>

Net assets are available for the following purposes:	
	2014
Unrestricted Net Assets:	
Undesignated	\$ 6,488,378

Undesignated Designated for quasi-endowment	\$ 6,488,378 2,797,272	\$ 7,563,828 1,678,995
Temporarily Restricted Net Assets:	<u>\$ 9,285,650</u>	\$ 9,242,823
ASO	\$ 2,636	\$ 2,636
Building	6,597	6,597
Capital	141,107	500
Family support	15,896	4,139
Internship	0	1,955
Outreach	299	299
Parent compass	6,150	6,619
Research	18,553	23,553
Staff development and literacy	30,474	0
Therapy/classroom	6,036	6,092

NOTE 7 – NET ASSETS RELEASED FROM RESTRICTIONS

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes as follows:

restricted purposes as follows:	2014	2013
ASQ Building maintenance/Austin Glen Capital Family support Internship Operations/Greenleaf Trust Outreach Parent Compass Research Staff development and literacy Supplies Therapy Transportation	\$ 0 30,713 1,000 3,743 1,955 37,334 9,800 6,957 5,000 0 1,155 35,373 0	\$ 9,197 74,756 0 4,565 5,838 63,375 10,939 4,515 6,345 3,079 3,058 26,452 5,000
	<u>\$ 133,030</u>	\$ 217,119
NOTE 8 – <u>SPECIAL EVENTS</u>	2014	2013
Revenues Dancing with the Anchors 30 th Anniversary Sunset in the Country 2013 Sunset in the Country 2012 Foresight Golf Classic 2014 Foresight Golf Classic 2013 Theater Events Visions of Love Total revenues	\$ 29,073 0 675,672 0 109,649 0 26,089 22,349 862,832	\$ 0 15,675 0 335,941 0 126,900 5,457 14,899 498,872
Expenses Dancing with the Anchors 30 th Anniversary Sunset in the Country 2013 Sunset in the Country 2012 Foresight Golf Classic 2014 Foresight Golf Classic 2013 Theater Events Visions of Love Total expenses	\$ 13,313 0 419,232 0 70,383 0 16,531 8,657 528,116	$\begin{array}{c} \$ & 0 \\ 29,171 \\ 0 \\ 174,875 \\ 0 \\ 73,123 \\ 3,553 \\ \underline{6,012} \\ 286,734 \end{array}$
Net Special Event Revenue	\$ 334,716	<u>\$ 212,138</u>

NOTE 9 – <u>ENDOWMENTS</u>

The Center's endowments consist of approximately three individual funds established for a variety of purposes. Two endowments are considered donor-restricted endowment funds and one is considered a board-designated endowment fund. As required by the generally accepted accounting principles, net assets associated with endowment funds,

NOTE 9 – ENDOWMENTS (CONTINUED)

including funds designated by the Board to function as endowments, are classified and reported based on the existence or absence of donor imposed restrictions.

The Board of the Center has interpreted the Colorado Prudent Management of Institutional Funds Act (CPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor restricted endowment funds absent explicit donor stipulations to the contrary. As a result of this interpretation, the Center classifies as permanently restricted and board designated net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor restricted endowment fund that is not classified in permanently restricted or board designated net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Center in a manner consistent with the standard of prudence prescribed by CPMIFA. In accordance with CPMIFA, the Center considers the following factors in making a determination to appropriate or accumulate donor restricted and board designated endowment funds:

- 1. The duration and preservation of the fund.
- 2. The purpose of the Center and the donor restricted endowment fund.
- 3. General economic conditions.
- 4. The possible effect of inflation and deflation.
- 5. The expected total return from income and the appreciation of investments.
- 6. Other resources of the Center.
- 7. The investment policies of the Center.
- 8. One of the Center's permanently restricted endowments has a restriction that requires an affirmative vote of at least two-thirds of the entire Board in order to withdraw amounts greater that the amount calculated under the endowment's Spending Policy. The Center held \$2,830,584 and \$2,547,225 in permanently restricted endowment net asset for the years ended June 30, 2014 and 2013 and \$2,797,272 and \$1,678,995 in board designated endowment net asset for the years ended June 30, 2014 and 2013.

Changes in endowment net assets for the year ended June 30, 2014:

		Te	mporarily	Pe	rmanently		
J	Inrestricted	R	estricted	R	Restricted		Total
\$	1,678,995	\$	52,390	\$	2,547,225	\$	4,278,610
	810,452		231,341		2,500		1,044,293
	0		9,000		0		9,000
	363,595		0		348,906		712,501
	(55,770)		(64,983)		(68,047)		(188,800)
\$	2,797,272	\$	227,748	\$	2,830,584	\$	5,855,604
	<u> </u>	810,452 0 363,595 (55,770)	Unrestricted R \$ 1,678,995 \$ 810,452 0 363,595 (55,770)	\$ 1,678,995 \$ 52,390 810,452 231,341 0 9,000 363,595 0 (55,770) (64,983)	Unrestricted Restricted R \$ 1,678,995 \$ 52,390 \$ 810,452 231,341 0 9,000 363,595 0 (55,770) (64,983)	Unrestricted Restricted Restricted \$ 1,678,995 \$ 52,390 \$ 2,547,225 \$ 810,452 231,341 2,500 0 9,000 0 363,595 0 348,906 (55,770) (64,983) (68,047)	Unrestricted Restricted Restricted \$ 1,678,995 \$ 52,390 \$ 2,547,225 \$ 810,452 231,341 2,500 0 9,000 0 348,906 (55,770) (64,983) (68,047)

NOTE 9 – ENDOWMENTS (CONTINUED)

Changes in endowment net assets for the year ended June 30, 2013:

		Temporarily	Permanently	
	<u>Unrestricted</u>	Restricted	Restricted	<u>Total</u>
Endowment net assets,				
beginning of the year	\$ 1,277,171	\$ 80,905	\$ 2,382,886	\$ 3,740,962
Contributions	1,488,041	40,473	2,500	1,531,014
Federal awards	0	10,000	0	10,000
Investment gains	157,470	0	299,970	457,440
Net assets released				
from restrictions	(1,243,687)	(78,988)	(138,131)	(1,460,806)
Endowment net assets,				
end of year	<u>\$ 1,678,995</u>	<u>\$ 52,390</u>	\$ 2,547,225	\$ 4,278,610

NOTE 10 – <u>COMMITMENTS</u>

Operating Leases

The Center entered into operating leases for copiers in December 2012 and September 2009 for \$210 and \$255 per month that expire in March 2016 and September 2014. Lease expense for the years ended June 30, 2014 and 2013 was \$7,977 and \$6,401.

Future minimum lease payments for the succeeding years ending June 30:

2015	\$ 3,285
2016	1.680

Commitment

The Center has an annual Sunset in the Country special event. The Center has signed a contract with a caterer to provide services for the event and with a production company for a video for the event. The contracts contain penalties for failure to hold the event.

NOTE 11 - PENSION PLAN

The Center offers a tax deferred annuity 403(b) retirement plan to all eligible employees. The Center provides matching funds of 4% to full time employees with one year of service and 5.6% to full time employees with two or more years of service. Pension expense was \$42,095 and \$46,302 for the years ended June 30, 2014 and 2013.

NOTE 12 – CONCENTRATION IN DONATIONS

Fourteen percent of the 2014 total support, revenue, and other gains were received from one donor. Forty-nine percent of 2013 total support, revenue, and other gains were received from one donor. The Center monitors its cash flow so that it does not rely on these large donations to perform its exempt purpose.